

Exceptional Sales Opportunity in the Spa & Beauty Industry!

Inspired Sciences, LLC is the exclusive worldwide distributor of our award-winning, single-use paraffin skin care technology. Introduced two years ago, our paraffin systems are already used in over 2,000 of the world's most prestigious Spas and Salons.

In addition to providing exceptional skin hydration and protection, our innovative delivery system eliminates the risk of bacterial and fungal cross-contamination associated with the traditional "communal dip" paraffin systems. Growing demand from consumers and professionals is driving our expansion.

Inspired Sciences, LLC has immediate openings for energetic, motivated sales representatives who will be responsible for customer acquisition and maintenance of professional accounts in their designated territory. This is a ground-floor career opportunity to work with high-quality people in a growing company doing business in the fastest growing leisure industry in America today – the Spa Industry!

This is an Outside Sales position in a territory to be specified.

Responsibilities:

Follow-up on leads to secure new business via phone, fax, e-mail and literature mailings.
Build integrity-based relationships and expedite customer re-orders through product positioning.
Meet individual sales goals regularly.
Assist customers with product usage, ordering and delivery matters.
Learn product line and basic skin care principles.
Learn basic marketing principles.

Requirements:

Professional work ethic, organized and honest.
Must enjoy resolving issues and getting orders.
Impeccable verbal and written communication skills.
Strong people and relationship building skills.
Self-motivated and able to work independently.
Travel (e.g., trade shows, product presentations, etc.) is necessary.
Computer skills:
 Competent in Microsoft Office and E-mail
Sales Skills:
 Experienced in Training and Outside Sales

Education:

Must be a High School Graduate. *College Coursework or equivalent experience a plus.*

We Offer:

Competitive commission with a fast-growing company. Join a dynamic team of people with an award-winning product in the fun and rapidly expanding Spa and Beauty Industry!

If you feel you fit this opportunity, **we encourage you** to submit your resume, salary history and brief cover letter indicating why you would be a good candidate for this position. All information can be e-mailed to sales@sparevolutions.com.

Remember: *Nothing ventured, nothing gained!*

Inspired Sciences is an EOE and Drug Free Workplace.

